



Investor
Presentation
June 15-17, 2021

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Company Speakers



- Founder of Credivalores and CEO since 2003
- +20 years of experience in managing and providing strategic advice to companies in the real estate and financial sectors

Patricia Moreno

Chief of Funding and IR Officer

- Joined Credivalores as Director of International Funding and Investor Relations in January 2017
- +15 years of experience in the financial services industry

Juan Camilo Mesa Chief Risk Officer

- Joined Credivalores as Chief Risk Officer in November 2018
- +10 years of experience developing and executing credit, market and operational risk models

Hector Chaves Chief Financial Officer

- Joined Credivalores as Chief Financial Officer in May 2018
- +20 years of experience in the banking and financial sector in Colombia





What Changed Since Our Last Roadshow

Strong Financial Performance and Resiliency Despite Challenging Environment







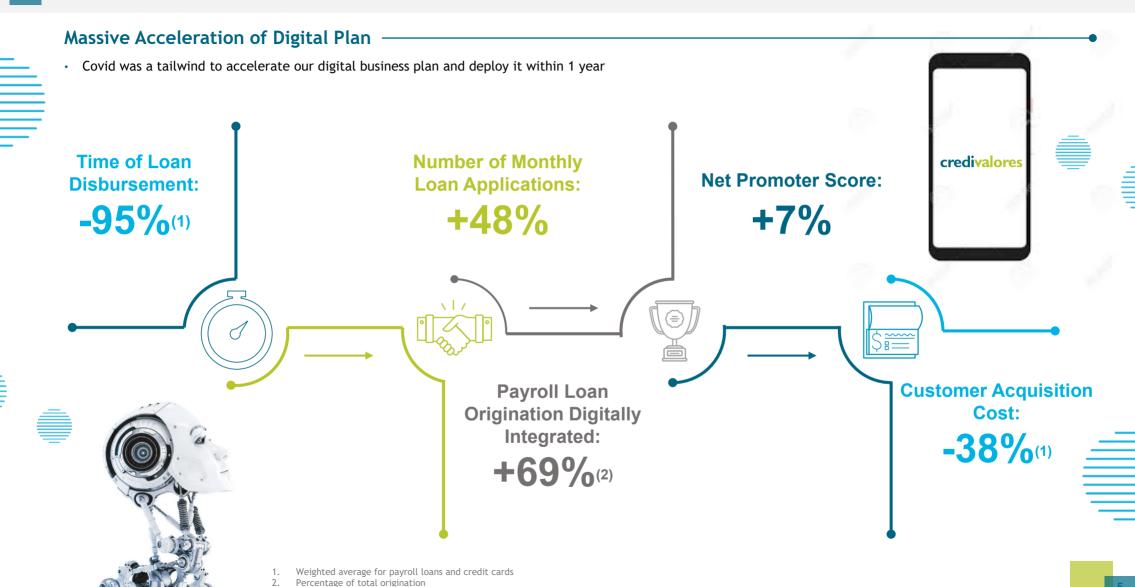


Managed Loan Portfolio	COP\$1.6 trillion	COP\$1.7 trillion	+About COP\$2.1 trillion		
Growth (YoY)	+14.0%	+9.4%	22% to 25%		
NPLs Consumer loans	4.7%	4.6%	6.5% – 7.0%		
NIM ⁽¹⁾ (incl. commissions and fees) (YoY)	13%	10.5%	10.5% - 11.5%		
Efficiency Ratio	52.7%	45.3%	45% – 47%		
Capitalization Ratio	27%	24.6%	~ 20% – 22%		
Colombia GDP	+3.3%	-6.9%	+4.7%(2)		

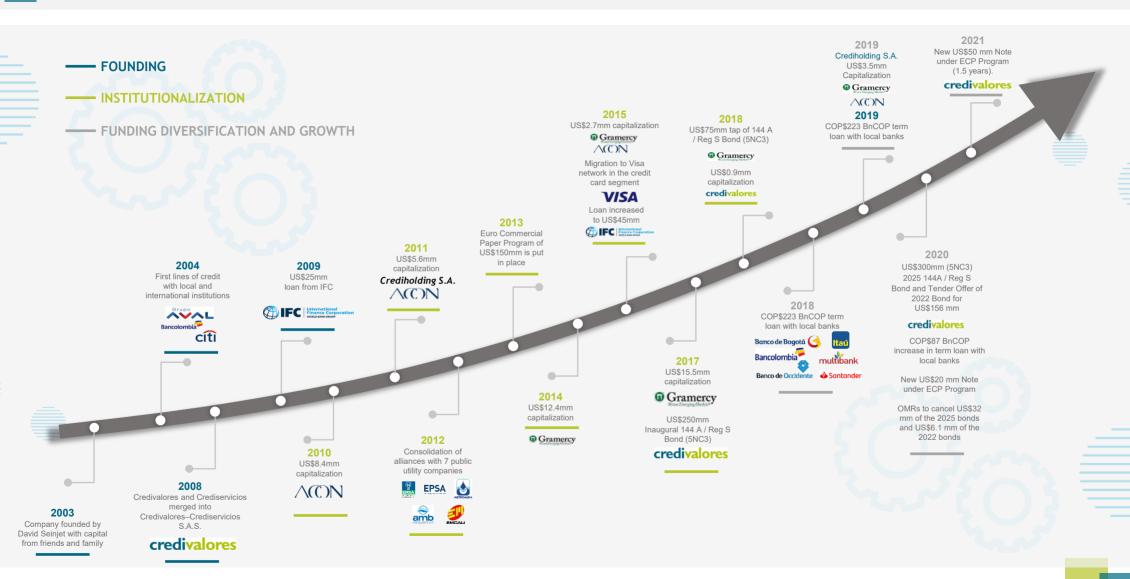
^{1.} Net interest and similar / Average managed loan portfolio

^{2.} Bancolombia growth estimate FY2021

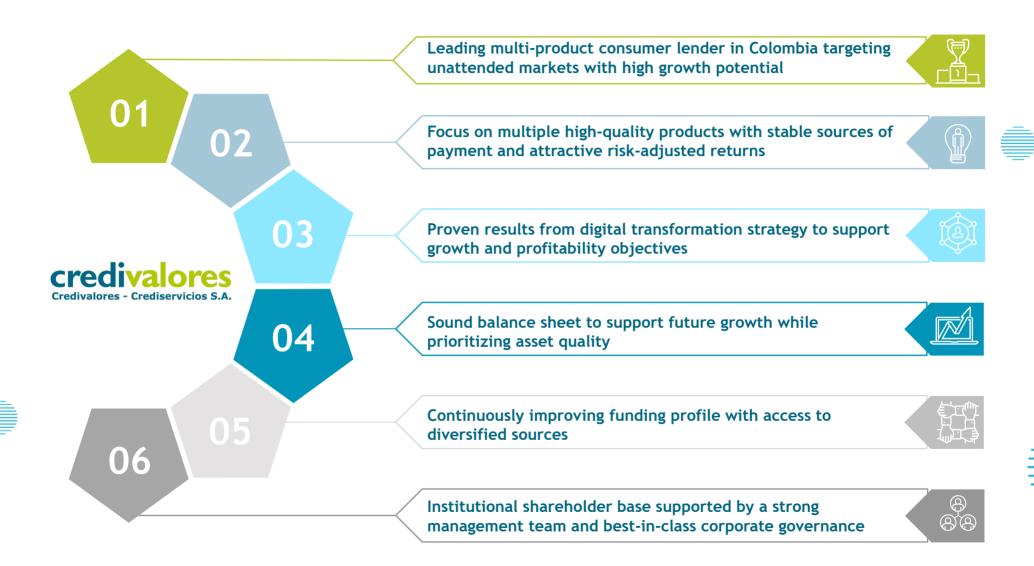
What Changed Since Our Last Roadshow (Cont'd)



Continued Success for Over 17 Years, Accessing New Sources of Funding...



Unique Business Model that Supports a Strong Credit Story...



Favorable Payroll Lending Market in Colombia Compared to Regional Peers...

Supportive Regulatory Framework for Payroll Lending (1)



Regulated rates



Payroll loans follow borrower



Central payroll lenders registry

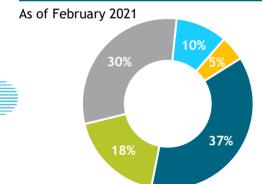


Limits on lending



Direct lending to employees

Resilience from the Consumer Lending Sector (2)



Total Consumer Loan Portfolio: \$161 Trillion COP (US\$43 Bn) +0.2 % YoY

Payroll loans: +6.2% YOY

Credit Cards: -9.7% YOY

Payroll - Credit Cards - Any Purpose - Vehicles - Other

- Predictable operating environment
- Enhanced recoveries
- Fair competition and fraud prevention
- Sustainable lending, enhancing asset quality
- No labor union intervention, clients are free to choose lender

Credivalores vs Mexican NBFIs



credivalores

- Credivalores does not consider accrued interest of non-performing loans as accounts receivables
- Does not capitalize remaining interests of deferred / renegotiated loans
- No upfront activation of value of payroll loan agreements

[.] Colombia has a specific law (Law 1527, enacted in 2012) and a general regulatory framework that regulates payroll loans.

^{2. [}Colombian Superintendence of Finance. Latest available report on consumer loans portfolio by type]



Focus on a Large Underserved Market Segment with High Potential Growth...

Ample potential client base (79.2% total population)

Total population as of November 2018: 45.5 million



... mainly among pensioners and low-income population

Payroll Loans



68%
Among > 56
years old and in segments 1-3



Credit Cards



61% Among < 45 years old and in segments 1-3



Focus on less penetrated, small, and intermediate cities..

Adult population with a loan outstanding = 13 mm (Dec. 2019) (1) Equivalent to 36,5% of the adult population in Colombia



...with low access to credit in Colombia (1)

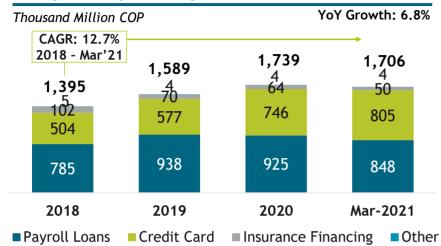
Access to credit by type of product and age

Type of Loan	18-24 Years old	25-39 Years old	40-64 Years old	> 65 Years old	Total
Consumer	12.9%	20.4%	21.8%	17.1%	19.3%
Credit Card	12.4%	25.6%	28.9%	17.2%	23.5%



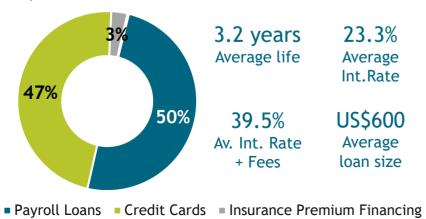
Strong Origination Capabilities and Diversified Product Platform...

Managed loan portfolio growth

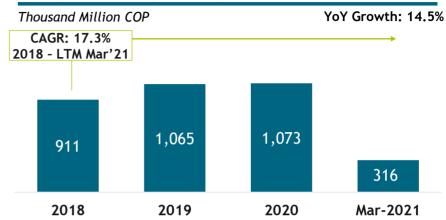


Managed loan portfolio distribution

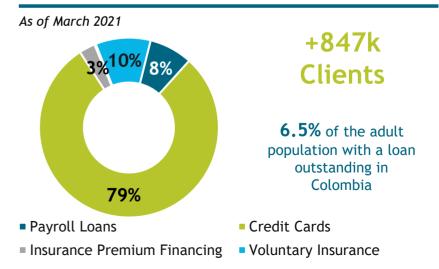
As of March 2021



Loan portfolio origination growth



Number of clients



Innovative Products Designed to Appeal to Target Clients...



563 operating agreements

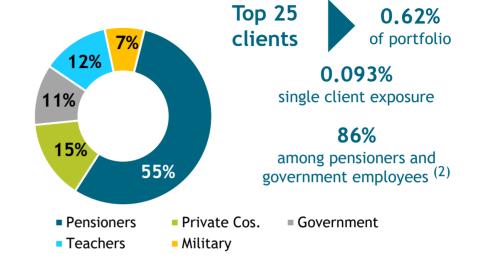
US\$ 5,150⁽¹⁾ average loan size

28.4% average interest rate + fees

125 months average term at origination

22.3% average interest rate charged

76% in cities outside Bogota





15 Origination agreements

US\$ 1,099⁽¹⁾ average loan size

43.6% average interest rate + fees

18 months average term at origination

26.0% average interest rate charged

83% in cities outside Bogota



Figures converted to US\$ using the FX rate of \$3,678.62 COP/USD as of April 1st, 2021

[.] Includes retires, government officials, teachers and military

^{3.} Includes rentiers, housewives and students

Unique Distribution Channels Based on Long-lasting Partnerships...

Payroll Loans -

Agreements for Origination and Collection

563 agreements with government and private employers and pension funds **29** agreements digitally integrated













(fiduprevisora)

Agreements for Origination and Collection

+ 2.4 million pensioners

+1.2 million policemen, military, public servants, teachers and employees from private companies

Credit Cards

Agreements for Origination and Collection

Digital onboarding at 34 points of sales of allied retailers

















Digital onboarding at 285 points of sales of allied merchants











Agreements for Collection

5 agreements with utility companies











+16,180 collection points from bank correspondents and financial institutions







Addressable Market

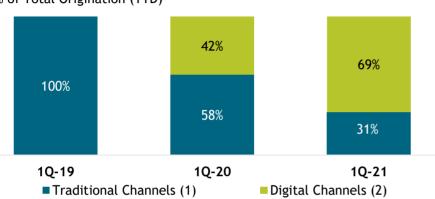
+ 1.9 million clients from utility companies

+44 million clients from telecom companies

+1.7 million potential loan applications from recurrent traffic from clients at retailers and allied merchants

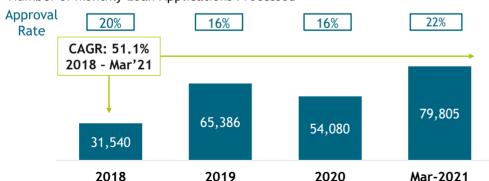
Deployment of Digital Transformation Strategy to Enhance Operational Results...

Origination channels evolution % of Total Origination (YTD)

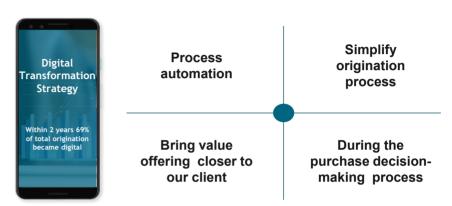


Capacity to process loan applications

Number of Monthly Loan Applications Processed



Fundamentals of our digital transformation strategy



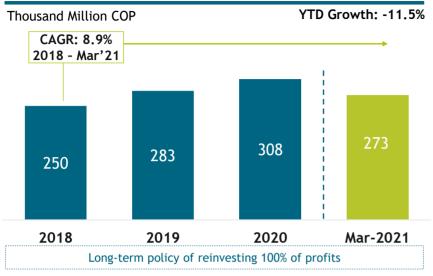




- 1. Traditional channels include internal an external sales forces with physical contact with the client
- 2. Non-traditional channels include telephone sales, digital platforms through sales force or self-service and telemarketing

Sound Balance Sheet Ready to Support Future Growth...

Shareholders' equity growing to support the portfolio



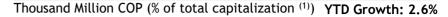
NPL coverage remains robust and compliant with IFRS 9

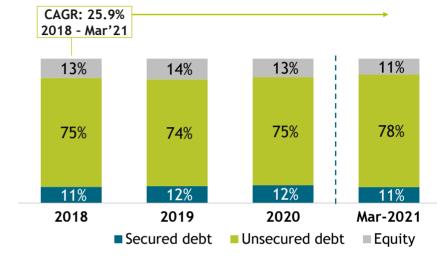
(Impairments + FGA reserve / NPLs)



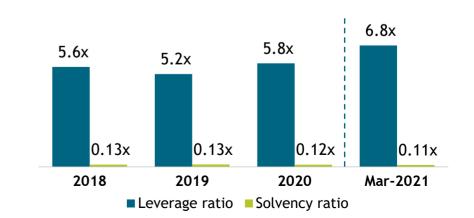
Total Capitalization = Secured debt + Unsecured debt + Shareholder's equity

Capital base continues to expand





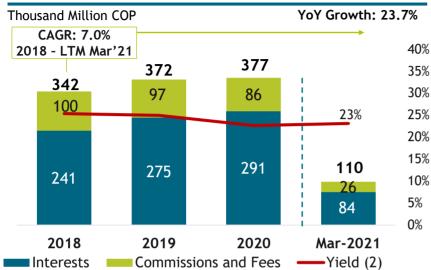
Stable leverage⁽²⁾ and solvency ⁽³⁾ ratios



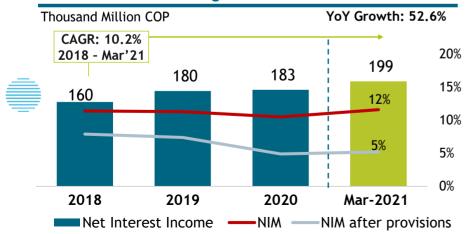
 ⁽Secured debt + unsecured debt) / Shareholder's equity
 Shareholders' equity / Total Assets

Improving Core Financial Results Underpinning Long-term Profitability

Healthy top line growth (1)

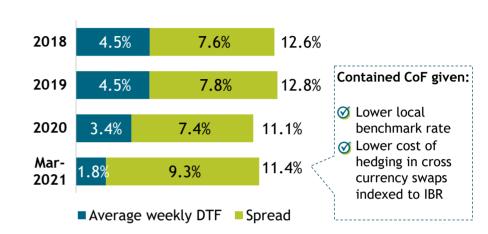


Stable net interest margin (3)



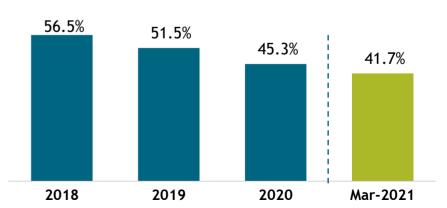
Reduction in overall cost of funds





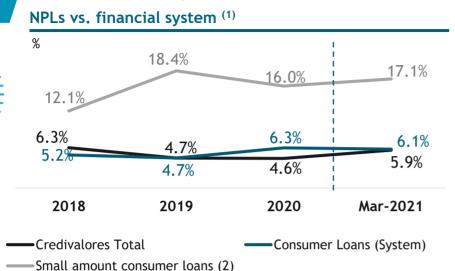
Continuous focus on enhancing efficiency

(SG&A exc. D&A / Net interest and similar)

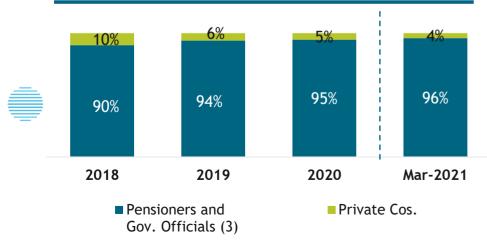


- Interest income and similar, which includes interest income and commissions and fees
- 2. Interest income and similar / Average managed loan portfolio
- . Net interest and similar / Average managed loan portfolio. As of March 2021, NIM and efficiency ratios were calculated using LTM

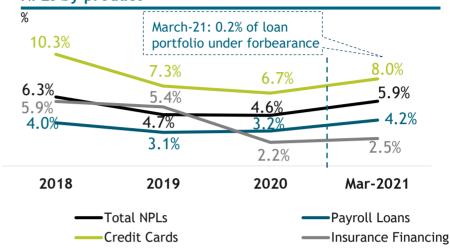
Asset Quality in Line with Peer Performance in Colombia...



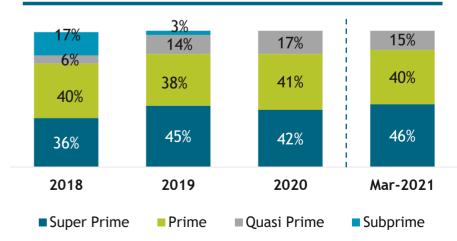
Payroll loan origination by agreement



NPLs by product (1)



Credit card origination by type of client

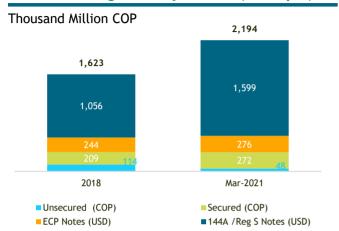


Includes NPLs between 60 and 360 days, as a percentage of total managed loan portfolio excluding NPL>360, as reported in financial statements as of March 31st,2021 on note 5.1.1 NPL calculation considers principal only Consumer loans of small amounts are defined by the Financial Superintendence as those consumer loans for up to 2 minimum wages (today about US\$478) and a maximum tenor of 36 months (information available as of February 2021)

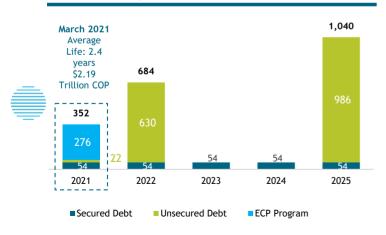
^{3.} Includes pensioners, teachers, military, police and other government officials

Continuously Improving Funding Profile with Access to Diversified Sources

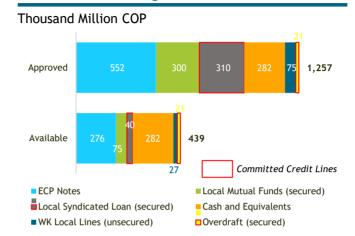
Financial Obligations by Source (Principal) (1)



Debt Maturity Profile (2)



Sources of Funding



2021 Sources of Funding

	Amount (Billion COP)	Average Life (Years)	Expected Date of Completion
New Note Under ECP Program	\$184	1.5	✓
Mutual Fund-credit Cards	\$100	2.0	3Q 2021
Domestic Bonds (FNG Gnte.)	\$160	3.0	3Q 2021
Payroll Loan Backed Facility (SPV)	\$260	5.6	3Q 2021
Loans From Multilateral Agencies	\$260	3.1	4Q 2021
Total Sources of Funding	\$964	3.3	

Banco Credifinanciera

- Flexibility to sell loan portfolio to Banco Credifinanciera, on arms-length basis as done with other lenders
- Ample capital and liquidity from bank alternative funding source for Credivalores

Credit Rating

International Rating (Long-term debt)						
'B' (negative)	'B+' (negative)					
S&P Global Ratings	FitchRatings					
April 2021	May 2021					
Local Rating (Loan Portfolio Servicer)						
'AA'						
BRC Standard & Poor's S&P Global						
May 2021						

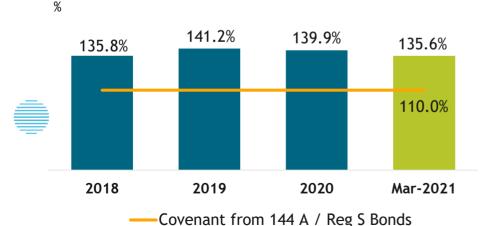
⁽¹⁾ Gross of transactions costs and Net Obligations under Hedging Obligations, which reflect the FX impact on financial debt. USD denominated debt converted to COP using the FX rate at the end of each period. (2) Figures converted to US\$ using the FX rate of \$3,678.62 COP/USD as of April 1st, 2021.

...an Increasingly Robust Credit Profile...

Net Financial Obligations (1)

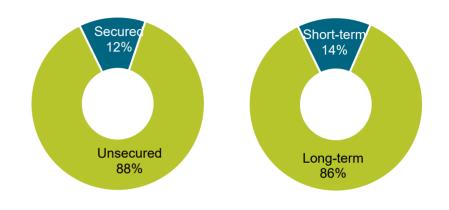


Unencumbered Assets / Unsecured Debt (2)



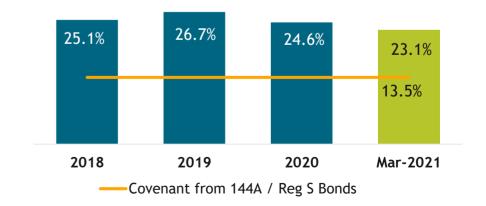
By Type and Term





Capitalization Ratio (3)

%

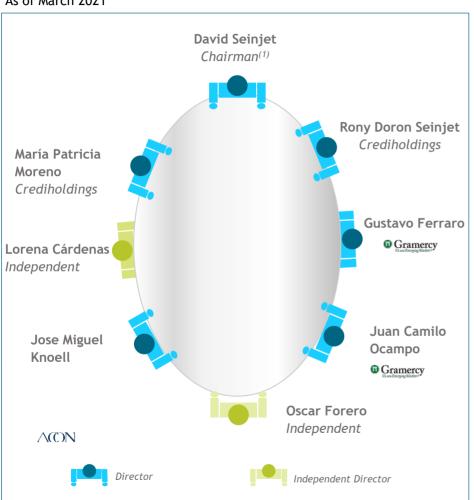


- 1. Net of transaction costs and Net Obligations under Hedging Obligations
- 2. Unencumbered Assets defined as Total Assets less intangible assets, net deferred tax assets and any other assets securing other indebtedness. Unsecured Indebtedness, means any Indebtedness other than Secured Indebtedness, including Net Obligations under Hedging Obligations
- 3. Calculated as total shareholders' equity divided by net loan portfolio (defined as owned loan portfolio less impairment of financial assets and FGA reserve) (as defined under "Description of the Notes of the Offering Memorandum")

Experienced Management and Best-in-Class Corporate Governance

Board of Directors

As of March 2021



Corporate Governance Highlights

- Registered at the Registro Único de Entidades Operadoras de Libranza (Single Registry of Payroll Loan Operating Entities)
- Subject to the surveillance of the Superintendency of Industry and Commerce (Superintendencia de Industria y Comercio)
- Subject to the AML/FT regulations from the Superintendency of Corporations (Superintendencia de Sociedades)
- Corporate directive to become a Collective Interest and Benefit Society, a Colombian government initiative to promote better practices in the corporate sector
- Launching of the ethics and compliance hotline in May 2021, an anonymous on-line system and phone line for employees to report bad commercial practices, frauds, and others

Key Management

David Seinjet CEO	 Founder and President of Credivalores ~20 years of experience in the financial sector
Juan Guillermo Barrera Chief Operational Officer	 More than 20 years of experience in the financial, treasury, capital markets, private banking and corporate sectors
Patricia Moreno Chief Funding and Investor Relations Officer	 Over 17 years of experience in the corporate and financial sectors
Juan Camilo Mesa Chief Risk Officer	 More than 10 years experience developing and executing credit, market and operational risk models
Hector Chaves Chief Financial Officer	 More than 20 years of experience in the banking and financial sector in Colombia
Angélica Maria Ardila Digital Strategy and Innovation Officer	Over 17 years of experience in the financial services industry
Laura Tovar Strategy and Corporate Affairs Officer	 Over 16 years of experience in the financial services and fintech industry

1. Does not have a vote

Globally Recognized Shareholders, Supporting Credivalores' Growth

Approximately US\$50mm raised in the last 10 years



Crediholdings (Seinjet family)

34.24%

• Gramercy 36.43%

(US\$5.6bn Assets under Management

- √ Founders (Seiniet family)
- ✓ Involved in the sugar business since 1944 through Ingenio La Cabaña, with approximately 25,000 hectares and 4,000 employees
- In 1998, La Cabaña began cogeneration from cane bagasse with an installed capacity of 45MW
- ✓ Asset manager focused on investments in emerging markets
- ✓ High yield and performing credit, equity, private equity and special situation investments
- ✓ Shareholders of Credivalores since 2014 through its private equity investments arm



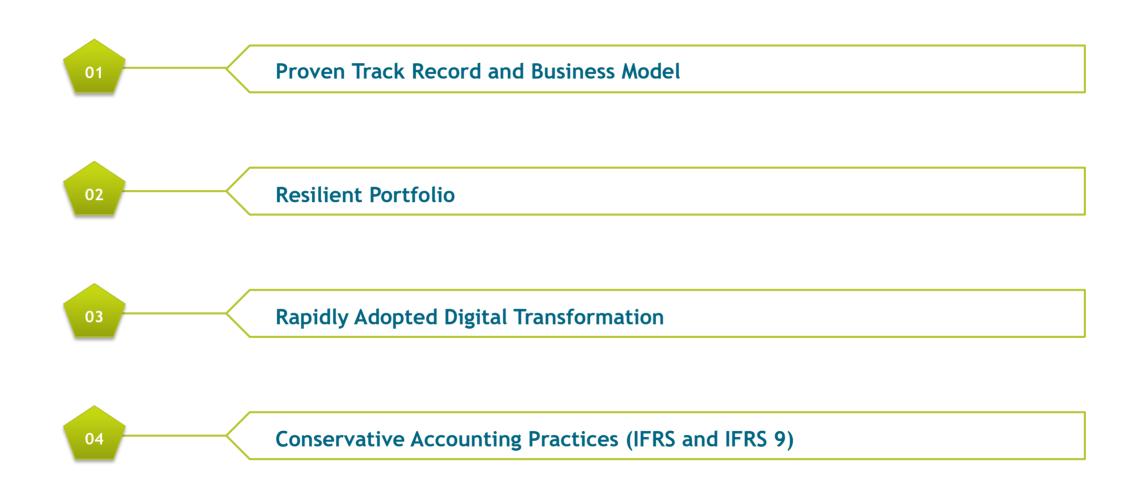
24.11%

(US\$5.4bn Assets under Management)

- ✓ Private Equity Firm focused on middle-market investments in Latin America
- ✓ Other investments include
- - BIOSIDUS Argentina's largest manufacturer and distributor of biosimilar pharmaceuticals with exports worldwide
- Citla Energy Mexican independent exploration and production company that is actively participating in the opening of the oil and gas sector
- **AMFORAPACKAGING**
- Leading supplier of specialized rigid plastic packaging to cosmetics and personal care industries in Colombia and Peru
- ✓ Shareholders of Credivalores since 2010

- Colombian peso amounts have been translated into U.S. dollars at the rate of COP\$3,678.62 to US\$1.00, which was the representative market rate calculated on April 1st, 2021
- Credivalores holds 5.22% of its shares in treasury and Direcciones de Negocio SAS is a minority shareholder with a 0.00% ownership

Closing Remarks



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Appendix







Largest Non-bank Lender in Colombia Providing Access to Consumer Credit to Underserved Segments of the Population...





Broad geographic footprint: Operating in **23** of Colombia's 32 provinces, covering **97.7%** of Colombia's population



Successful track record: +US\$3.0 billion loans disbursed over 17 years, reaching a loan portfolio of US\$464 million



Strong digital origination capabilities: 69% through digital channels and 80% of payroll loan origination digitally integrated



High yielding products helping drive superior margins: 39.5% average interest rate (1) under a capped interest rate environment



Significant client base: + 847,300 clients



Highly competitive response times: 84% of payroll loans disbursements under 24 hours and 90% of credit cards delivered under 12 minutes

Source: Company filings



Update on Macro Environment & Recent Developments

Background

- Public protests began in Colombia's major cities in late
 April 2020 as result of opposition to a proposed tax reform
- Ultimately President Duque withdraw the tax reform, yet the protests continued
- Protesters are advocating for better educational opportunities, more affordable food, higher wages for public workers and more

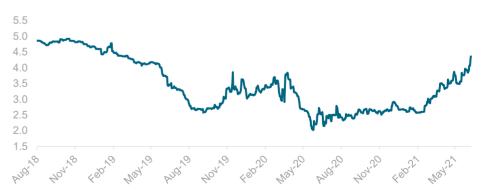
Credivalores Response

- Revised underwriting criteria, becoming more selective
- Prioritization of payroll loans over unsecured lending
- Continue focus on distribution through digital channels
- Focus on liquidity and funding until situation reverts to normal

Minimal fluctuations in the FX & now recovering



The yield on the 10yr sovereign COP increased, although it was after a sustained period of decline



Income Statement

			(%) Var. 1Q´21 vs.	1Q 2021 (in US million					(%) Var. March	March 2021 (in US million
Million Colombian Pesos	4Q2020	1Q2021	4Q´20	dollars) (1)	2019	2020	March 2020	March 2021	(YoY)	dollars) (1)
Interest income and similar	103,091	110,785	7.5%	30.1	372,189	376,530	89,543	110,785	23.7%	30.1
Interests	79,804	84,444	5.8%	23.0	275,186	290,980	65,918	84,444	28.1%	23.0
Commissions and fees	23,287	26,341	13.1%	7.2	97,003	85,550	23,625	26,341	11.5%	7.2
Financial costs interests	(50,114)	(64,198)	28.1%	(17.5)	(191,824)	(194,008)	(59,023)	(64,198)	8.8%	(17.5)
Net Interest Income	52,977	46,587	(12.1%)	12.7	180,365	182,522	30,520	46,587	52.6%	12.7
Impairment of financial assets loan portfolio	(27,059)	(27,452)	1.5%	(7.5)	(63,321)	(101,444)	(20,279)	(27,452)	35.4%	(7.5)
Impairment of other accounts receivable	(101)	-	(100.0%)	-	(6,495)	(174)	(73)	-	(100.0%)	-
Gross Financial Margin	25,817	19,135	(25.9%)	5.2	110,549	80,904	10,168	19,135	88.2%	5.2
SG&A				-						
Employee's Benefits	(3,490)	(3,520)	0.9%	(1.0)	(15,953)	(13,839)	(4,160)	(3,520)	15.4%	(1.0)
Depreciation and amportizacion expenses	(1,498)	(1,502)	0.3%	(0.4)	(6,774)	(5,915)	(1,504)	(1,502)	(0.1%)	(0.4)
Depreciation of right of use assets	(249)	(545)	118.9%	(0.1)	(1,694)	(1,954)	(428)	(545)	27.3%	(0.1)
Other	(21,462)	(18,887)	(12.0%)	(5.1)	(76,871)	(68,878)	(18,117)	(18,887)	4.3%	(5.1)
Total Other Expenses	(26,699)	(24,454)	(8.4%)	(6.6)	(101,292)	(90,586)	(24,209)	(24,454)	1.0%	(6.6)
Net Operating Income	(882)	(5,319)	503.1%	(1.4)	9,257	(9,682)	(14,041)	(5,319)	62.1%	(1.4)
Other Income	1,955	382	(80.5%)	0.1	2,357	2,678	433	382	(11.8%)	0.1
Financial Income	418	254	(39.2%)	0.1	478	3,535	411	254	(38.2%)	0.1
Exchange rate differences	20	32	60.0%	0.0	412	4,041	3,570	32	(99.1%)	0.0
Financial Income	2,393	668	(72.1%)	0.2	3,247	10,254	4,414	668	(84.9%)	0.2
Derivative instrument valuation	2,257	5,788	156.5%	1.6	(4,240)	6,971	1,077	5,788	437.4%	1.6
Financial Expenses	2,257	5,788	156.5%	1.6	(4,240)	6,971	1,077	5,788	437.4%	1.6
Net Financial Income (expense)	4,649	6,456	38.9%	1.8	(993)	17,225	5,491	6,456	17.6%	1.8
Net income before incometax	3,767	1,137	(69.8%)	0.3	8,264	7,543	(8,550)	1,137	113.3%	0.3
Income Tax	(833)	(725)	(13.0%)	(0.2)	(3,212)	(2,319)	3,449	(725)	(121.0%)	(0.2)
Net income for the period	2,934	412	(86.0%)	0.1	5,052	5,224	(5,101)	412	108.1%	0.1

Balance Sheet

Million Colombian Pesos	December 31, 2019	December 31, 2020	March 31, 2021	(%) Var.	March 31, 2021 (in US million dollars) (1)
Assets					
Cash and cash equivalents	163,851	264,299	281,515	6.5%	76.5
Financial assets at fair value	238,869	280,397	310,902	10.9%	84.5
Equity instruments	8,715	16,938	6,656	(60.7%)	1.8
Derivative instruments	210,830	243,444	283,523	16.5%	77.1
Loan Portfolio	19,324	20,015	20,723	3.5%	5.6
Financial assets at amortized cost	1,430,821	1,753,125	1,717,679	(2.0%)	466.9
Consumer loans	1,424,958	1,747,353	1,711,924	(2.0%)	465.4
Microcredit loans	5,863	5,772	5,755	(0.3%)	1.6
Impairment	(192,847)	(266,972)	(287,760)	7.8%	(78.2)
Total loan portfolio (net)	1,237,974	1,486,153	1,429,919	(3.8%)	388.7
Accounts receivable (net)	386,189	428,978	438,332	2.2%	119.2
Total financial assets at amortized cost	1,624,163	1,915,131	1,868,251	(2.4%)	507.9
Investments in associates and affiliates	10,963	10,966	11,752	7.2%	3.2
Current tax assets	13,542	14,858	16,206	9.1%	4.4
Deferred tax assets, net	11,053	5,961	23,151	288.4%	6.3
Property, plant and equipment, net	1,159	575	481	(16.3%)	0.1
Assets for right of use	5,902	6,020	5,931	(1.5%)	1.6
Intangible assets other than goodwill, net	53,892	55,452	51,660	(6.8%)	14.0
Total Assets	2,123,394	2,553,659	2,569,849	0.6%	698.6
Liabilities and Equity					
Liabilities					
Derivative Instruments	32,188	16,791	5,143	(69.4%)	1.4
Financial liabilities at fair value	32,188	16,791	5,143	(69.4%)	1.4
Financial Obligations	1,637,320	2,008,973	2,114,814	5.3%	574.9
Other Lease Liabilities	6,258	6,429	6,373	(0.9%)	1.7
Financial liabilities at amortized cost	1,643,578	2,015,402	2,121,187	5.2%	576.6
Employee benefits' provisions	1,105	983	1,007	2.4%	0.3
Other provisions	476	7,370	3,480	(52.8%)	0.9
Accounts payable	100,273	153,330	106,112	(30.8%)	28.8
Current tax liabilities	1,244	2,043	4,590	124.7%	1.2
Other liabilities	61,833	49,568	55,644	12.3%	15.1
Total liabilities	1,840,697	2,245,487	2,297,163	2.3%	624.5
Total equity	282,697	308,172	272,686	(11.5%)	74.1
Total liabilities and equity	2,123,394	2,553,659	2,569,849	0.6%	698.6



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